

# Central Park NEIGHBORHOOD UPDATE

By Mitchell Jones





Your Central Park Neighbor and Top Selling Neighborhood Real Estate Professional



## In Central Park

Community Garage Sale
Saturday, April 4th from 7am-1pm

#### **Spring Event**

#### Sunday, April 5th from 1-4pm

Come join your neighbors for some spring fun. With a special appearance by the Easter bunny, plenty of food, games, prizes and our traditional Easter Egg Hunt. It's sure to be a blast!

#### Need Referrals? I can help!

In my work, I am connected to service people of all kinds. Call or email me if you need referrals for reputable service providers. I am always happy to help.

## Listing vs. Marketing Your Home

Dear Friends and Neighbors,

The difference between listing and marketing a home is crucial to understand. Listing a home is simply about getting it on the market. Marketing a home is about bringing in buyers and getting top dollar for your home in the current market—and this is my specialty!

As your neighborhood real estate professional, creating a strategic marketing plan with the homeowner before we list has been crucial to getting my sellers the best price for their home. I also know the best in the business so our working together will give you access to the best lenders, contractors, and other professionals in the area.

If you are thinking of selling this year, I would love to meet with you to discuss a marketing strategy for your home. I've sold a lot of homes and would love to help sell yours too!

-Mitchell Jones

# It Matters who you Hire...

#### Here are some reasons to call me today:

- Top Selling Agent in Central Park, 2015, 2016, 2017, 2018 and 2019
- International President's Circle, Coldwell Banker, 2017, 2018, 2019
- International Diamond Society, Coldwell Banker, 2016
- President's Award, Tarbell, 2015

## My Most Recent Listings In The Area



**McGowans Pass** 

5BR / 3BA Approx. 3,075 Sq. Ft

IN ESCROW



**McGowans Pass** 

4BR / 3BA Approx. 3,327 Sq. Ft

IN ESCROW



Gill St

3BR / 2BA Approx. 1,757 Sq. Ft

IN ESCROW



E. Green St

5BR / 4BA

Approx. 3,026 Sq. Ft

JUST LISTED - \$

## **Monthly Home Care Tips**

Help keep your home in top shape by following these simple tasks each month throughout the year:

#### March

- 1. Take a look at your lawn mower and give it a quick tune up. You'll be needing it soon enough.
- Examine the exterior grading/slope and ensure water moves away from your home. If water is collecting near the house, you'll want to get things fixed right away.
- 3. Drain approximately 2 gallons from your water heater to eliminate sediment.
- 4. Examine, repair and replace caulk and grout around your tubs and showers.
- 5. Service your kitchen disposal by grinding several cups of ice cubes.
- 6. Check your window and door screens in anticipation of warmer weather.
- 7. Vacuum your bathroom vent covers.

#### **Awarded**

Coldwell Banker Realty's

#### 2019 President's Circle Award

A huge thank you to everyone for your kind support. I'm looking forward to another great year in 2020 and would love to meet with you to discuss your real estate needs.



### Apríl

- 1. Test your smoke detectors and carbon monoxide alarms.
- 2. Clean your clothes dryer vent duct.
- 3. Replace or clean your furnace filter.
- 4. Clean your refrigerator's condenser coils to keep it operating efficiently.
- Clean around your air conditioning compressor and make sure it gets efficient air flow.

## Did you know? ...

Even if you know someone looking to buy or sell a home *outside* of Central Park, I can help! I have extensive knowledge of each of the communities located in and around Murrieta, Temecula, Menifee and the Riverside County area. I will work tirelessly to make their next home buying or home selling experience a pleasant and successful one.

You can count on me to give you the necessary expertise, the right guidance, and best service available. As always, I appreciate your referrals. If you know of anyone looking to buy, sell or invest in real estate please call me.

## Mitchell Jones, Your Results-Oriented Neighborhood Real Estate Professional



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