

## Central Park

# NEIGHBORHOOD UPDATE By Mitchell Jones





**NOVEMBER / DECEMBER 2020** 

Your Central Park Neighbor and Top Selling Neighborhood Real Estate Professional



#### The Fall Food Drive is Here!!

The Central Park Food Drive is a great way to give back. Our local food pantry needs us! Donations will be picked up November 14th. If you plan to participate please leave donations on your driveway by 7 a.m. November 14th.



Thank you to everyone who has or is presently serving our country.



Happy Veterans Day Wednesday November 11, 2020

#### Top 8 Reasons to List your Home this Holiday Season

Even when stay at home orders are in effect, I have proven marketing strategies to reach buyers in today's market. Call me if you would like to talk about selling your home this holiday season.

- 1. Houses show better when decorated for the holidays.
- 2. People who look for a home during the holiday season tend to be serious buyers.
- 3. Fewer homes are on the market which means less competition and more money for you!
- 4. Serious buyers have more time for house hunting during their holiday breaks
- 5. Some people must buy before the end of the year for tax purposes.
- 6. Scheduled showings with only lender preapproved buyers means you can still enjoy your holiday traditions without interruptions.
- 7. Relocating employees starting work in January are out looking at houses now.
- 8. You can sell now while the demand is high, but delay closing to extend occupancy until early next year.

#### My Most Recent Listings In The Area











Sunny Vista St.

4BR / 3BA

Approx. 2,894 Sq. Ft

JUST LISTED- \$579,000

Carriage Ln.

3BR / 3BA

Approx. 2,386 Sq. Ft

JUST SOLD-\$519,000

**Burton Creek** 

3BR / 2BA

Approx. 1,757 Sq. Ft

JUST SOLD \$465,000

Shree Rd.

4BR / 4 BA

Approx. 3,226Sq. Ft

JUST SOLD - \$569,000

**Meadow View Cir.** 

4BR / 3BA

Approx. 2,811 Sq. Ft

**IN ESCROW** 

#### Did you know? ...

Home buyers should have a realtor even when buying a new home being sold by the builder. When purchasing a new home the sales office is there to represent the builder but who is there to represent the buyer's interests? If you or someone that you know is looking to purchase a new construction home, please call me first. I would love to help you!



#### **Need Contract Referrals? I can help!**

In my work, I am connected to service people of all kinds. Call or email me if you need referrals for reputable service providers. I am always happy to help.

#### Halloween in the Park

Thanks to all our neighbors who came out to celebrate Halloween in the park. Much appreciation to the county for providing the candy and bags.





As always, I appreciate your referrals. If you know of anyone looking to buy, sell or invest in real estate please call me.

### Make the Most of your Outdoor Space this Winter



Colder weather ahead doesn't mean you have to forfeit your precious outdoor space. This year especially, you'll want to enjoy your backyard or balcony as long as possible. Here are some tips to make the most of your space this fall and winter.

- Clean up the area ahead of winter
- Warm it up with a fireplace or propane heater
- Brighten it up with string light and candles for ambiance
- Use what you have, keep your patio furniture out for the winter, just add some seasonal pillows or blankets for color
- Keep the BBQ ready for winter grilling or making s'mores.

#### Mitchell Jones, Your Results-Oriented Neighborhood Real Estate Professional



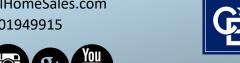
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